

# Department of Police



## TOWN OF WEST SENECA

MUNICIPAL BUILDING  
1250 UNION ROAD  
WEST SENECA, NEW YORK 14224



716-674-2280  
FAX 716-674-1063  
WEB SITE: [WWW.WSPOLICE.COM](http://WWW.WSPOLICE.COM)



DANIEL M. DENZ  
CHIEF OF POLICE

TO: Honorable Town Board  
Town of West Seneca

ATTN.: Supervisor Sheila Meegan

FROM: Daniel M. Denz  
Chief of Police

DATE: June 19, 2017

RE: TASER Systems Purchase

Dear Honorable Town Board:

Kindly approve the Police Department to enter into a 5-year agreement with a sole source provider named AXON, formerly TASER International, to lock in our purchase cost of training and operational equipment at the 2017 pricing of \$5,754.24 per year.

Projected savings total \$5,841.48 for the life of this proposed agreement.

2017 funds are available through the police budgetary line 001.3102.0459 and can be easily earmarked within the same budgetary line in the future.

Respectfully,

Daniel M. Denz  
Chief of Police

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June 17, 2017

Chief Denz,

Our training costs for TASER cartridges and batteries run between \$5000 and \$7000 annually. This year's supplies will cost us \$6558.45. In this day and age it is extremely important that we keep a highly trained police force with multiple less lethal options available to help insure the greatest possible outcome for the officers, the town and the subjects during physical encounters. The TASER has proven to be a highly effective tool for less lethal encounters along with being an extremely effective deterrent to prevent physical encounters.

Every year, TASER equipment has seen a 3-6% increase in cost. TASER has a new program out called the Unlimited Cartridge Plan (UCP) which is geared towards keeping the costs as low as possible for smaller departments without compromising training.

The UCP program is a **5 year** commitment that would save money each year and freeze the annual cost of our TASER batteries and cartridges at 2017 prices for the full 5 years. TASER would supply every officer 3 training cartridges, unlimited duty cartridges (2 for every officer initially) and unlimited batteries for every officer annually. This year's cost for everything we would get with a straight purchase (\$6558.45) would cost \$5754.24. That would be the annual cost for the next 5 years. The program is designed to be flexible should our needs change in the future.

A breakdown of annual costs factoring in the 3-6% increase looks like this:

2017 - \$700.32 in savings

2018 - \$926.23 in savings

2019 - \$1160.22 in savings

2020 - \$1402.16 in savings

2021 - \$1652.55 in savings

Over the 5 years of the contract that would be a **total of \$5841.48 in savings.**

In my opinion this is a no brainer to enroll in the program. It allows us to keep our high level of training and readiness and keeps a valuable less lethal program operating at a high level with significant annual reduced costs.

Respectfully,  
Lt. Michael Poleon